

WICKLANDER-ZULAWSKI AND ASSOCIATES, INC

# SEMINARS AND PROGRAMS FOR LAW ENFORCEMENT

www.w-z.com

# About WZ

Wicklander-Zulawski & Associates is a consulting and training organization dedicated to supporting professionals in the difficult task of identifying the truth. Our passion for the truth has led us to become a world leader in non-confrontational investigative interview training. In

WZ facilitates over 450 programs annually for investigators across the globe including local, state and federal agencies. These training sessions are designed with subject-matter experts and customized to the specific audience. These classes benefit Patrol Officers, Detectives, Internal Affairs, Inspector General's, or anyone in the field of attempting to obtain actionable intelligence throughout the course of their investigation.





# INTRODUCTION

When your community is counting on you, you need information that you can trust. Law enforcement professionals and first responders worldwide know that they can rely on Wicklander-Zulawski's interview methods to obtain the truth when potential life-changing events come into question. This is why WZ is committed to providing effective, innovative, evidence-based law enforcement training. We are proud to invite you to register for our newly-redesigned and certified **IADLEST** National Certification Program™ on Criminal Interview & Investigative Techniques.

For a training coordinator or other decision-maker, coming to WZ for your department's interview training needs is the easy choice. The nonconfrontational methods used by WZtrained interviewers allow departments to close cases more efficiently and with more positive results, the rapport-enabled development process often yields a far greater amount of information for active investigations, and the focus on gaining the truth over confessions helps your department avoid costly mistakes.

FOR QUESTIONS ABOUT WZ LAW ENFORCEMENT SEMINARS, CONTACT <u>TFORMAN@W-Z.COM</u>



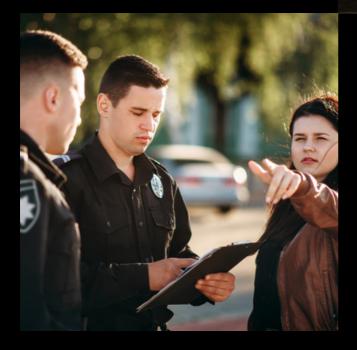
#### **CRIMINAL LEVEL I**

Equip investigators with proven methods to identify the truth when they attend the WZ Seminar on Investigative Interviewing Techniques. Learn multiple, nonconfrontational strategies based on the evidence, subject considerations, or type of interview. Practical, researched-based concepts offer investigators flexibility in their approach to tackle any investigation.

#### **CRIMINAL LEVEL II**

The Criminal Investigation Level II Practical Applications Workshop is a full-day program is designed to provide those who have completed our Level 1 Investigative Interviewing Training Programs with an opportunity to apply knowledge, skills, and abilities acquired to real-world practical problems. Participants will conduct an investigation from the initial complaint to its full conclusion and disposition.





#### **TACTICAL FIELD INTERVIEWING**

This course offers law enforcement professionals a broad range of advanced methods and proprietary tools. This training program will focus on evidence-based rapport-building techniques, focused on deescalation and communication skills. Participants will learn how to conduct more effective field interviews and investigations, resulting in more actionable intelligence, while maintaining professionalism and building trust with members of the community.

# CRIME SERVICE

#### LEAD HOMICIDE INVESTIGATORS

The Lead Homicide Investigators course features interactive lectures and discussions of actual case histories, videos, and laws specific to homicide investigations. This comprehensive seminar provides instruction in conducting investigations and prosecuting death cases from the start of the investigation through evidence collection, suspect interviews, press conferences, trial testimony, and ultimately conviction.

#### OPIOID OVERDOSE INVESTIGATIONS

Participants will learn the different types of opioids and opiates being used including heroin, fentanyl, prescription pain killers and more. There will then be a discussion on the effects of opioids on users, how they break down in the body and how they kill.

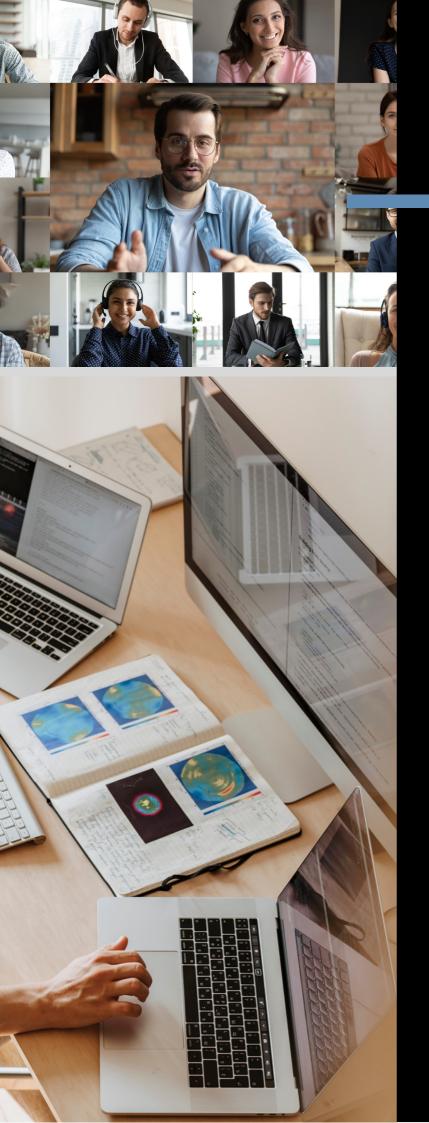
The seminar will conclude with instruction on the proper preparation for trial and how to deliver professional, effective testimony.





#### **CRIMES AGAINST CHILDREN**

Interviewing suspects of child abuse are among the most difficult interview you will conduct. The topic is complex and emotionally charged. This training course offers law enforcement and child protection agency professionals a broad range of modern methods and proprietary tools to conduct more effective interviews when investigating child assault cases.



# LIVE WEBINARS

Take a deep dive into our most sought-after topics with WZ's webinar series. Get ready for an immersive and interactive experience designed to provide profound, actionable insights on the concepts that matter to professional investigators.

With the flexibility to be hosted by your department as a private remote training, our webinars can be tailored to align perfectly with the unique needs of your officers and community.

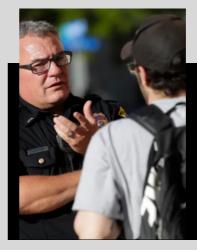
Take it up a notch by stacking our webinars into a sequence. This strategic approach supercharges your team's skills by layering and building upon learning objectives.

FOR MORE INFORMATION ON WZ WEBINARS AND CUSTOMIZABLE SERIES, CONTACT CNORRIS@W-Z.COM



#### REMOTE INTERVIEWS

Modeled from the highly successful Tackling Telephone Interviewing, the WZ Remote Interviews Webinar covers interviews conduct via telephone or video conferencing.



#### CONFLICT DE-ESCALATION

This webinar provides an introductory exploration of a sound approach to conflict resolution and de-escalation.



#### BUILDING RAPPORT

In this webinar, we will discuss ways to strategically leverage rapport to ensure a nonconfrontational, truthful interaction between the subject and the interviewer.



DEVELOPING DETAILS

This webinar provides practical tips on the process of developing an admission that can obtain more accurate and actionable information from your subject.



#### FALSE CONFESSIONS

In this webinar we will discuss the causes and concerns that could lead someone down the path to admitting to something they did not do.



#### EMPATHY STATEMENTS

This webinar provides insight into the empathy reward and what an interviewer can accomplish with a sound strategic approach to providing empathy without minimizing actions.



#### COGNITIVE INTERVIEW

This webinar will provide an overview of this structure, helping to overcome biases as well as address active listening, question formulation, and proper questioning techniques.



#### DIFFICULT CONVERSATIONS

This webinar combines various interview strategies into a structure for confidently approaching difficult conversations and resolving operational concerns.

# CANDIDATE



#### Topics discussed in this webinar include identifying areas of concern and exploration, and productive questioning techniques to dig beyond prepared answers.



#### OBTAINING A STATEMENT

This webinar will focus on addressing common problems in this crucial aspect of any investigative interview, including how to inform your subject on why they would want to write a statement.



#### REPORT WRITING

This webinar will review the perils of poor report writing and discuss the top 10 power writing tips. These tips will help add clarity to the final report.



#### **ORC INTERVIEWS**

This webinar will focus on developing information from a shoplifter through quick and effective interviews, and noticing physical signs of ORC.



#### ACTIVE LISTENING

In this webinar, we discuss active listening skills and recognizing verifiable information, inconsistencies in statements and focus on enhanced listening skills necessary to every investigator.



#### THE PEACE MODEL

In this webinar we will breakdown the components of the P.E.A.C.E. Model and review the importance of this framework for the modern investigator.



#### **CUSTOM WEBINAR SERIES**

Like all WZ programs, our webinars can be hosted by organizations as inhouse training, and customized to best fit your team members' unique concerns and company culture. Webinars can be stacked into a customized sequence that builds and supercharges your teams' learning. Contact Chris Norris, CFI today about creating a unique webinar series.







# STATE & FEDERAL PROGRAMS

Truth is the foundation of trust and security in government. Agencies need reliable information to conduct their operations, enforce the law, maintain public safety, and safeguard their own people and resources. Wicklander-Zulawski trains government personnel to improve their investigative interviewing techniques with evidence-based methods that produce timely, trustworthy, and actionable information.

The combination of proven interview techniques with compassionate and empathetic interviewers the greatest opportunity to obtain elusive information. Our courses show federal personnel how to gain cooperation and uncover essential facts. This enables them to be more effective in making decisions and performing their duties to keep the public safe and secure. Make the decision to become more effective and contact us today!

Agencies that have used WZ for their interview training needs include

- Federal Bureau of Investigation
- Social Security Administration
- U.S. Army National Guard
- U.S. Citizenship and Immigration
  Services
- Federal Air Marshal Service
- Department of Housing and Urban
  Development
- Adult Protective Services

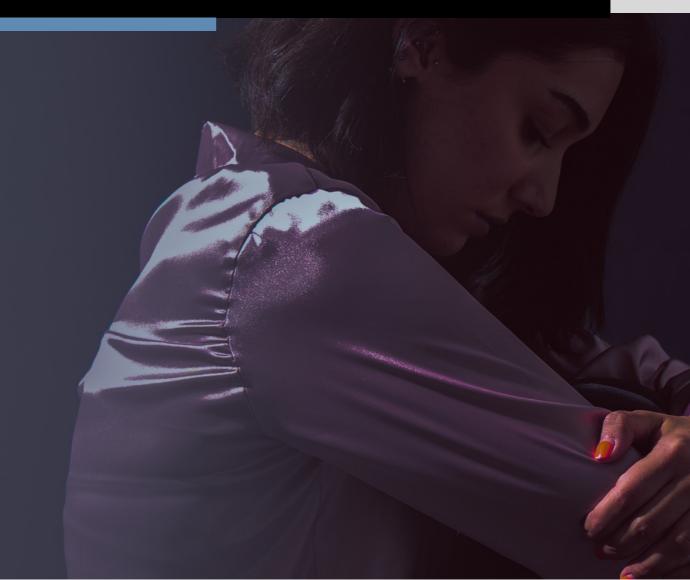
FOR MORE INFORMATION ABOUT WZ'S FEDERAL PROGRAMS, CONTACT JWOLF@W-Z.COM

# TRAUMA-INFORMED INTERVIEWING

The difficulty of investigating a traumatic event is not just in closing a case, but in doing so with compassion and understanding. This program emphasizes the importance of trauma-informed interviewing, a critical skill in today's challenging times. It allows officers to gather vital information while ensuring the emotional safety of survivors.

By adopting a different approach, you can minimize the risk of re-traumatizing individuals and foster a more trusting relationship with the community. The WZ Trauma-Informed Interviewing seminar offers practical insights into trauma and its effects, equipping you to handle sensitive situations with care. Through proper understanding of how traumatic experiences impact memory recall, interviewers can gain insight into which strategies and questions work best to uncover valuable, actionable information.

# <u>LEARN MORE</u>



# OPEN-SOURCE INVESTIGATIONS

Unlock the power of digital evidence with our Open-Source Investigation Skills Program. In an increasingly connected world, mastering the art of open-source investigations has become an indispensable skill for any investigator. This program delves into the vast world of publicly available data, teaching you how to effectively locate, analyze, and utilize online information for your investigations.

From social media platforms to government databases, you'll learn how to navigate a myriad of sources while maintaining ethical and legal boundaries. With hands-on exercises and real-world case studies, this program will equip you with the skills to uncover critical clues in the digital realm. Join us, and empower your investigative interviewing career with the cutting-edge techniques of open-source investigations.

# LEARN MORE



# We Want To Hear From You!



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