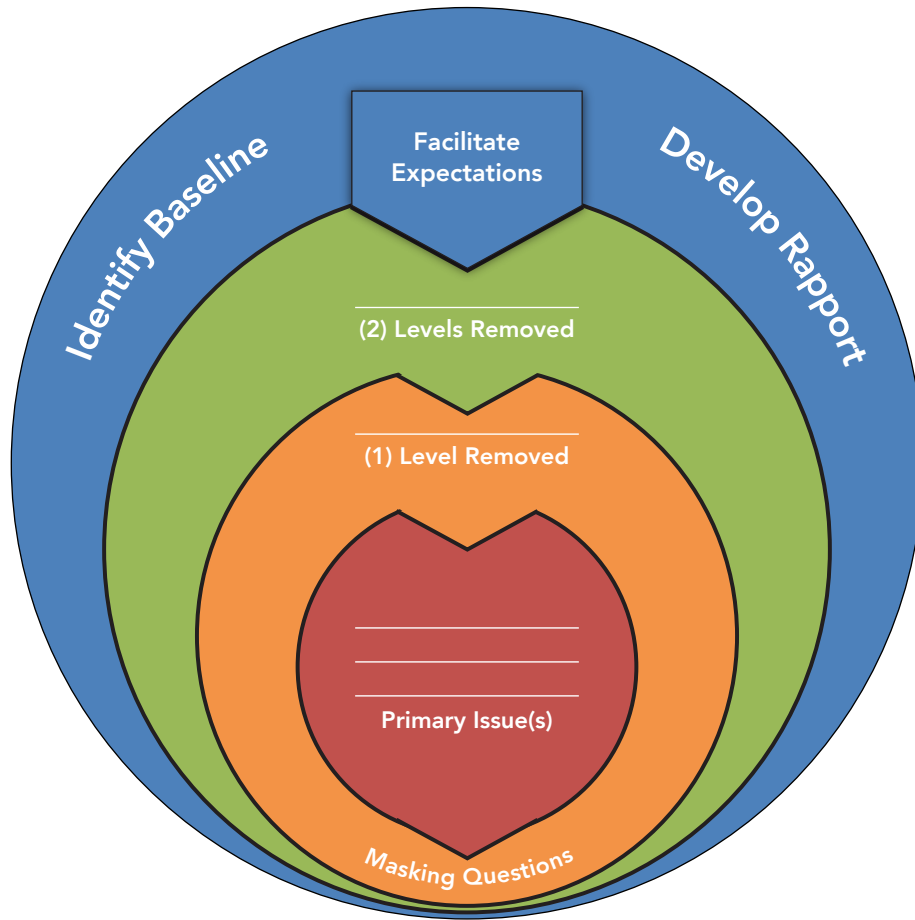




# WICKLANDER-ZULAWSKI

## PARTICIPATORY METHOD WORKSHEET



### PRIMARY ISSUES

#### Possible Subject Explanations




#### Elimination Questions










# PARTICIPATORY METHOD (CONT.)

<b>Establish the Behavioral Norm</b>	Verify the subject's background to establish a behavioral norm and let them know you have done a thorough investigation.
<b>Develop Rapport</b>	"Bob, I'm going to be telling you a lot about who I am and what I do, but before I do, why don't you tell me a little about yourself."
<b>Facilitate Expectations</b>	The interviewer must introduce the conversation in a non-confrontational manner explaining to the subject the reason for the interview taking place (training evaluation, operational improvement, fact-finding, etc.)
<b>Two Levels Removed from Primary Issue(s)</b>  (Topic) _____	Prepare questions relating to a topic two levels removed from the primary issue to prevent the subject from becoming defensive or aware of the intended outcome.  _____ _____ _____
<b>One Level Removed from Primary Issue(s)</b>  (Topic) _____	Prepare questions relating to a topic one level removed from the primary issue to prevent the subject from becoming defensive or aware of the intended outcome.  _____ _____ _____
<b>Primary Issue(s)</b>  _____ _____ _____	Prepare questions that will eliminate subject explanations (locking into an alibi, understanding of a procedure, verification of a story, etc.) to either remove the explanation or to allow the subject to damage their own credibility by contradicting themselves.  _____ _____ _____